

Mike Davis

SAP CTO and S/4HANA Programme Director Global SAP S/4HANA Digital Transformation SME

Key Skills	Executive Thought Leadership Business Transformational Change, SAP Programme Management, Project Management, Account Management, Change Management, Service Delivery, Escalation Management, Release Management, Stakeholder Management, Global and multi-country role outs.
Methodologies	Prince2 Practitioner, ASAP and S/4HANA, SixSigma/LeanSixSigma Champion, ITILv3 Master (v2 Manager), PMI, RMP, SP, PMBOK-PMP, Scrum/Agile (waterfall) and ASAP Methodologies. Microsoft Certified Professional – MSP V-Model and Dual Vee Model testing to ISO/IEC 12207 and 15504 compliance
Years Exp	35+ years Global Experience
Industry Exp	Manufacturing, Automotive, Financial Services, Retail, FMCG & CPG, Fashion Retail, Utilities, Oil and Gas (upstream), Oil and Gas (downstream), Nuclear Energy, Telecommunications, Government, Technology, Aerospace and Defence, Pharmaceutical
Regional Exp	Europe, EEMEA, Middle East, North America, Central America & Asia-Pacific.

Mike is a Global SAP CTO with extensive Programme Transformation and Engagement Director. Mike has a 35+ years Tier 1 Consultancy background. Managing large scale Business Transformational Change, Global and multi-country role outs - IoT, eCom, Digital and Big Data Delivery. Coupled with a solid technical background as an experienced SAP Suite on HANA and S/4HANA Practitioner. He has delivered multiple large and complex RFX bid proposals, business transitions and technical upgrades underpinned by ERP, SAP, S4HANA, Ariba, BI, C4HANA, CRM, Hybris Hybris Marketing, HR/HCM and Success Factors transformation programmes and initiatives. Mike successfully managed multiple turn-around and recovery programmes on time and to budget. He rolled out systems to phased multi-country and Global entities. Mike has a keen sense of ownership and a strong drive to successfully deliver. He is considered a seasoned professional of the highest calibre. He has provided Corporate Governance, RFX bid proposals, vendor and partner selection processes, Application Consolidation, Migration and Business Transition Management. Mike has excellent endorsements from many clients, partners and colleagues working throughout Europe, Americas, Middle East and SE Asia.

KEY SKILLS & EXPERTISE

Relevant Business Transformation Experience:

- Strategic Program Management professional with 35+ years' experience
- Specialising in Business Transformational Change
- Global Programme Management, Transformation and Change Delivery
- Managed Business Transformational Change ERP, IoT, eCom, Big Data
- Directed and delivered multiple large and complex business transitions
- Multiple turn-around and recovery programmes successfully delivered
- Conducted Programme Bid proposals, selections and evaluations
- Managing full RFI/RFQ/RFT/RFP and complex tender processes
- Large scale Template Rollouts (complex release management) delivered
- Programme budgets in excess of \$100M and over 400 consultants
- Keen sense of ownership and a strong drive to successfully deliver
- Corporate Governance for bid proposal, vendor and partner selection
- Excellent endorsements from clients, partners and colleagues
- Global experience working in Europe, Americas, Middle East and Asia
- Seasoned professional of the highest calibre

SAP Delivery Expertise:

- Client Engagement Director for SAP and S/4HANA
- Upgrade/Migration experience to SAP suite on HANA and S/4HANA (Simple Finance / Simple Logistics)
- Synchronising manufacturing operations (MES, MII)
- SAP HEC, Hana Enterprise Cloud Services, Transition planning, Application Consolidation and Migration.
- SAP Hana on Amazon Web Services (AWS). SAP on Microsoft Azure. SAP Ariba Procurement and Supply Chain Solutions. SAP Hybris, Hybris Marketing (B2B and B2C) delivery. SAP CAR ePOS and POSDM Solutions. SAP SuccessFactors (HR/HCM) deployments.
- Multi and Omni Channel, Adobe AEM and Web-Shop integration. Implementing SAP strategic products BI, CRM, and SRM.
- Industry Solutions delivery into Financial Services, Retail, Manufacturing, Oil and Gas, and Telecommunications.
- Consolidation and complex release management strategies.

DETAILED CAREER SUMMARY

Managing Director MJDNET

May 2012 - April 2022

SAP CTO and S4HANA Programme Director for Multiple clients in UK Europe and Middle East covering Retail, Manufacturing and Logistics.

Providing interim advisory services for SAP and Strategic Partners

SAP CTO and S4HANA Programme Director

Interim Head of SAP Enterprise Services - Financial Services

Managing Director SAP and S/4HANA Delivery APAC and SE Asia Region

SAP and S/4HANA Managing Partner (SE Asia Region)

Interim SAP and S/4HANA Engagement Director (Europe, Middle East and SE Asia Region)

Interim Partner to Nationwide Building Society

Delivery Director Managing a key client bid proposal to deliver a strategic and very challenging 'Big Data' driven IM transformation concept

RGP Director - UAE Utilities Programme Transformation

Programme Director Saudi Electric (KSA) Utilities Business Transformation

Programme Director Central American Retailer - Retail Beverage Business

Programme Director Co-Operative Group - Retail Food and Retail Banking Business

SAP UK Director – Retail Fashion Business Transformation

Programme Director SAP MENA (UAE) – Automotive Business Transformation

Programme Director AXA Insurance – Business Transformation and Demerger

Programme Director Vodafone Global Enterprise - European Retail Transformation

SAP AG Director – Global Fashion Retail Transformation - Programme Recovery

Programme Director - Statoil-Hydro – Global Oil & Gas / Retail Transformation / Acquisition and Merger

Retail Programme Director - Recovery / Acquisition and Merger Adidas Group

Notable Achievements

- Provided Executive support to multiple clients on their S4HANA journey
- Enabled large scale Business Transformation and roll-out of SAP S4HANA
- Supported a 5 year spending review c.£150M UK Sterling
- Engagement Director - SE Asia Regional Managing Partner
- Programme Management of key SAP accounts of c.\$10M-\$150M
- Managing clients expectations and enabling a level of trust that the programme would be delivered successfully in-scope and to budget
- Successful implementation of the SAP IS-U Billing and SAP CRM programme
- Managing significant changes in scope and requirements from the business at a critical stage in the implementation of an SAP IS-U Billing and SAP CRM programme with a budget of c.\$100M US Dollars
- Provided an evaluation of the full end-to-end integrated SAP system
- Provided governance and due diligence for a retail business evaluation and selection of both a vendor solution and systems integrator
- SAP AFS and MAP integration and delivery of SAP HR and Success Factors
- Successful Programme roadmap and proof of concept delivery contained multiple programme components. At the core of this was SAP IS-Automotive solution and Organisational Change Management (OCM)
- Completed system demergers and deployment of new segregated landscape
- Successfully managed a Business Transformation Programme for Vodafone Global Enterprise with an overall budget of over €100M Euros
- Managed a large scale restructure to de-escalate critical issues within the Esprit programme with an overall programme budget of circa €100M Euros

- Merger of the Norsk-Hydro oil and gas division into the new operating company with a budget of circa €80 Million Euros
- Migration of Reebok into the Adidas SAP landscape with a budget of €35M Euros

Business Change and Transformation for MJDNET Other Project and Programme Management positions August 1997 – May 2012

Mike worked with many top class consulting companies and blue chip clients supporting Transformational Change Programmes. Roles included Business Change Manager, Technical Architect, Project and Programme Transformation Manager/Director.

Notable Achievements

During this time Mike successfully developed many Business driven TOM (Target Operating Model) changes, IT COE (Centre of Excellence) and supported extensive Mergers and Acquisitions to enable business growth. As part of this process he acted as a very skilled negotiator and successfully delivered competitive bid proposals, engaged clients and delivered multiple world-class ERP solutions, release strategies, corporate governance and compliance initiatives.

Clients included;

INA for IBM – Croatia; CCHBC (Coca-Cola) – Bratislava; Delphi Automotive – Munich; Universal Pictures (NBC) – London and Madrid; Ordnance Survey – Southampton; Wrigley WeB ESPRIT – Munich; Iona Technologies - Dublin; British Telecom - UK; UPM Kymmene - Brussels and Helsinki; Metsä-Serla – Helsinki; British Airways – UK; United Nations for IBM - Rome; SairGroup for Atraxis – Zurich; Deutsche Telecom – Germany; BMW – Munich, Germany, MANN – Munich Germany, General Motors for PWC – Frankfurt; Shell – Rotterdam; ICI Group; Reebok – UK; Cadbury – UK; Royal Sun Alliance – UK; Astra Zeneca – UK; British Nuclear Fuels – UK; BAE Systems – UK; British Rail – UK; Post Office – UK; GlaxoSmithKline (GSK) – UK; Croda Pharmaceuticals – UK; British Rail – UK and RS Components – UK.

RAF Engineering Officer British Royal Air Force - United Kingdom, Europe and Central America November 1985 – August 1997

Achievements

- Included IT Systems Technical Management
 - IT Systems Specialist
 - Procurement
 - Worked in conjunction with BAE Systems, Rolls-Royce and other established MOD suppliers to provide SLA's.
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