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#### Industry Experience

Automotive  
Retail  
FMCG & CPG Industries  
Fashion Retail  
Utilities  
Oil and Gas (upstream)  
Oil and Gas (downstream)  
Nuclear Energy  
Telecommunications  
Government  
Manufacturing  
Technology  
Aerospace and Defence  
Pharmaceutical  
Banking / Insurance  
Industrial

#### SAP/ERP Systems

SAP S/4/HANA  
SAP SuccessFactors  
SAP FIORI  
SAP CAR  
SAP Hybris  
SAP GK POSDM  
SAP CRM  
SAP SRM  
SAP HR/HCM  
SAP BI  
Oracle / Oracle RETEK

#### SAP Industry Solutions

SAP IS Retail  
SAP FMS  
SAP IS AFS  
SAP ISU  
SAP Oil and Gas

#### Functional Experience

Program Management  
Change Management  
Business Process Re-engineering  
Corporate Governance  
Program Transition  
System Integrations  
COE/PMO Global Delivery

#### Methodologies

SAP ASAP  
Prince 2  
PMP/PMI/PMBOK

#### Languages

English, Native  
Spanish, Basic  
German, Basic

## Mike Davis

MJDnet LTD

### Relevant Business Transformation Experience:

- Strategic Program Management professional with 20+ years' experience
- Specialising in Business Transformational Change
- Global Programme Management, Transformation and Change Delivery
- Managed Business Transformational Change ERP, IoT, eCom, Big Data
- Directed and delivered multiple large and complex business transitions
- Multiple turn-around and recovery programmes successfully delivered
- Conducted Programme Bid proposals, selections and evaluations
- Managing full RFI/RFQ/RFT/RFP and complex tender processes
- Large scale Template Rollouts (complex release management) delivered
- Programme budgets in excess of \$100M and over 400 consultants
- Keen sense of ownership and a strong drive to successfully deliver
- Corporate Governance for bid proposal, vendor and partner selection
- Excellent endorsements from clients, partners and colleagues
- Global experience working in Europe, Americas, Middle East and Asia
- Seasoned professional of the highest calibre

### SAP Delivery Expertise:

- Client Engagement Director for SAP and S/4HANA
- Upgrade/Migration experience to SAP suite on HANA and S/4HANA (Simple Finance / Simple Logistics)
- Synchronising manufacturing operations (MES, MII)
- SAP Hybris, Hybris Marketing (B2B and B2C) delivery
- SAP CAR ePOS and POSDM Solutions
- SAP SuccessFactors (HR/HCM) deployments
- Multi and Omni Channel, Adobe AEM and Web-Shop integration
- Implementing SAP strategic products BI, CRM, and SRM
- Industry Solutions delivery
- Large scale SAP Template solution rollout
- Complex release management strategies

### Relevant Career Highlights:

- 2016-17 SAP S/4HANA Delivery - Middle East/Asia  
2015-16 SAP Partner - European and Global SAP S/4HANA  
Client Engagement Director - European SAP Retail Partner  
Infosys Partner - UK Retail Banking IM and Big Data  
RGP - SAP S/4HANA Engagement Partner  
2014 Saudi Electric Company - Saudi Arabia (KSA)  
2012-13 Central American Retailer  
Co-Operative Retail Food Group  
2011-12 SAP UK - Retail  
SAP MENA (UAE) for Al Futtaim Motors  
AXA Insurance  
1997-2010 SAP deliveries for multiple clients and consulting partners  
Vodafone Global Enterprise, Esprit Global - *Fashion Retailer*,  
Statoil Hydro - *Retail Oil and Gas (M&A)*, Adidas Group - *Retail Fashion (M&A)*, Reebok - *Retail Fashion*

 +447771821777  or +1(352)505-2825 

 [www.mjd.net](http://www.mjd.net)  [mike@mjd.net](mailto:mike@mjd.net)